

# REGISTRATION FORM

## REGISTRANT INFORMATION

Registrant Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Email: \_\_\_\_\_ @ \_\_\_\_\_

## PRICING DISCOUNTS

Register Online by Feb. 24, 2012 to receive special pricing of \$99.00 per person  
[www.southcentral.edu/agSYMPOSIUM](http://www.southcentral.edu/agSYMPOSIUM)

Please complete one form for each registrant and send payment information to:  
 South Central College Foundation: 1920 Lee Blvd., North Mankato, MN 56003 or Fax: 507-388-9951  
 Direct questions to: 507-389-7342

**PRE-REGISTRATION DEADLINE: February 24, 2012**

## PAYMENT INFORMATION

Check / Cash Enclosed (made payable to SCC)  
 Credit Card (Visa/Mastercard/Discover)  
 Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_/\_\_\_\_  
 CID#: \_\_\_\_\_

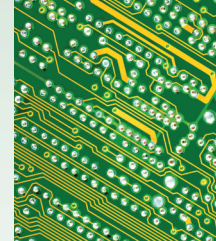
# AGENDA

- 8:00 Registration/Exhibits Open
- 8:30 **Welcome**  
Keith Stover, President SCC
- 8:40 **Title TBD**  
Dr. David Kohl
- 9:40 **Ignorance Isn't Bliss: The 10 Estate Planning Mistakes Farmers Don't Know They're Making**  
Christopher Hesse, CPA
- 10:20 Break/Exhibits Open
- 10:40 **The Economy in 2012: Is This Really Going to Be a Year of Recovery?**  
Dr. Ed Siefried
- 11:40 Lunch/Forum/Exhibits Open
- 12:00 **Future of Ag Forum**  
Chancellor Steven Rosenstone
- 1:00 **Break-out Sessions/Participant Choice**
- 1:45 Break/Exhibits Open
- 2:00 **Break-out Sessions/Participant Choice**
- 2:45 Break/Exhibits Open
- 3:00 **New Tools for New Rules Forum**  
Dr. David Kohl & Dr. Ed Siefried

# TICKETS

- Proceeds to benefit student scholarships & Ag programs at SCC:  
 - \$119.00 per person (includes lunch).  
 - \$99.00 Early-registration tickets available online (includes lunch).
- Tickets are non-refundable
- Weather related announcements can be heard on KTOE/KTOE.com

# NEW TOOLS FOR NEW RULES SYMPOSIUM

**Tuesday,  
 February 28, 2012  
 8:30 a.m. to 4 p.m.**

**South Central College  
 Conference Center  
 North Mankato Campus**

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 FOUNDATION**  
NORTH MANKATO

More information available at  
[www.southcentral.edu/agSYMPOSIUM](http://www.southcentral.edu/agSYMPOSIUM)



## PRESENTERS



### Dr. David Kohl

Dr. David Kohl received his M.S. and Ph.D. degrees in Agricultural Economics from Cornell University. Dr. Kohl has traveled over 6 million miles throughout his professional career. He has conducted more than 5,000 workshops and seminars for agricultural groups such as bankers, Farm Credit, FSA, and regulators, as well as producer and agribusiness groups. He has published four books and over 500 articles on financial and business-related topics in journals, extension, and other popular publications. Kohl regularly writes for Farm Journal, Top Producer, Ag Lender, and Soybean Digest.



### Dr. Edmond J. Seifried

Dr. Seifried is Professor Emeritus of Economics and Business at Lafayette College in Easton, Pennsylvania. He also serves as Executive Consultant and Chief Economist for the Sheshunoff CEO Affiliation Programs. Dr Seifried is also a partner in Seifried & Brew LLC, a community bank consulting firm.

Dr. Seifried serves as the dean of the Virginia and West Virginia Banking Schools and has served on the faculty of numerous banking schools including: Stonier Graduate School of Banking, and the Graduate School of Retail Bank Management.

He frequently appears as a guest speaker at regional and national conferences and has delivered over 2500 economic presentations to various groups both in the United States and abroad. Dr Seifried is the author of the book "The Art of Strategic Planning for Community Banks." In addition to his academic and consulting experience, Dr. Seifried has also served as a director of a community bank.



### Christopher W. Hesse, CPA

Chris Hesse, CPA, is a Principal with LarsonAllen specializing in taxation. He is a member of the Federal Tax Services Group, which provides tax research and training firm-wide. He also provides external tax training for other tax professionals.

As an instructor of LarsonAllen Tax Advisors Update and Farm Taxation: Planning Opportunities and Pitfalls. Chris has spoken at numerous seminars and conferences throughout the country on taxation, agricultural and estate tax topics and is a past chair of the AICPA Ag Conference committee. He has testified before legislative committees on tax policy matters and has been instrumental in federal and state tax law changes, notably the ten-year retroactive repeal of an Alternative Minimum Tax provision affecting agricultural producers, farm income averaging, and Washington state excise and estate tax issues benefiting farmers.

Chris earned a Bachelor of Arts in Business Administration from Southern Oregon State College. He is a member of the AICPA Tax Division and past chair of the Washington Society of CPAs Agriculture Committee. He has served on the AICPA Tax Legislation and Policy Committee and has been a member of the S Corporations and Tax Accounting Methods Technical Resource Panels.

## BREAK-OUT SESSIONS

### Customize your learning with Relevant Break-out Sessions:

At 1 and 2 p.m., participants will be able to customize their day with 45-minute break-out sessions on topics such as

- *Employment Law Issues Impacting the Family Farm*
- *Biotechnology: Recent & Pending Approvals*
- *Fungicide*
- *More topics coming soon featuring the keynote presenters*



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